A Behavioral Health Integration Primer for Health Centers

Amber Murray, RN, BSN, MA, PMP, Facilitator Wednesday, September 10, 2025 2:00 p.m. to 3:00 p.m. ET

Session Five

Introduction to a Systems
Approach of Integrated
Care: Clinical Systems



Continuing Education (CE)

- We offer behavioral health (BH) continuing education units (CEUs) for participation in BH/substance use disorder (SUD) integration technical assistance (BH/SUD TA) events.
- You must attend the event and complete the online Health Center TA Satisfaction Assessment Form after the event (2–3 minutes).

- A link with instructions will be provided at the end of the session.
- CE certificates will be sent within 5 weeks of the event from the Health Center BH/SUD TA Team via Smartsheet
 <user@app.smartsheet.com>.



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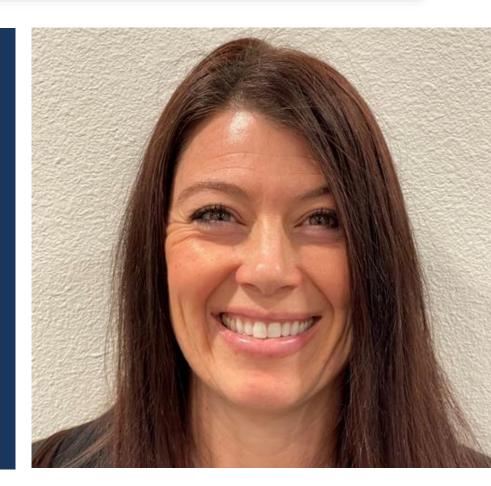


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Your CoP Facilitator

Amber Murray, BSN, MA, PMP
Program Director & Senior Technical
Expert Lead
JBS International, Inc.





Session Objectives



Participants of today's session will be able to:

- Understand how a systems approach supports sustainability and improved outcomes, especially for patients with chronic, comorbid conditions.
- Identify clinical systems of integrated care in your setting.
- Discuss strategies to enhance clinical systems of integrated care in your setting.
- Use the Plan-Do-Study-Act (PDSA) worksheet to assess the strengths and opportunities of clinical systems in your setting.



Today's Agenda



Check-in & Attendance



Clinical Systems of Integrated Care



Reflection, Assessment, & PDSA Planning



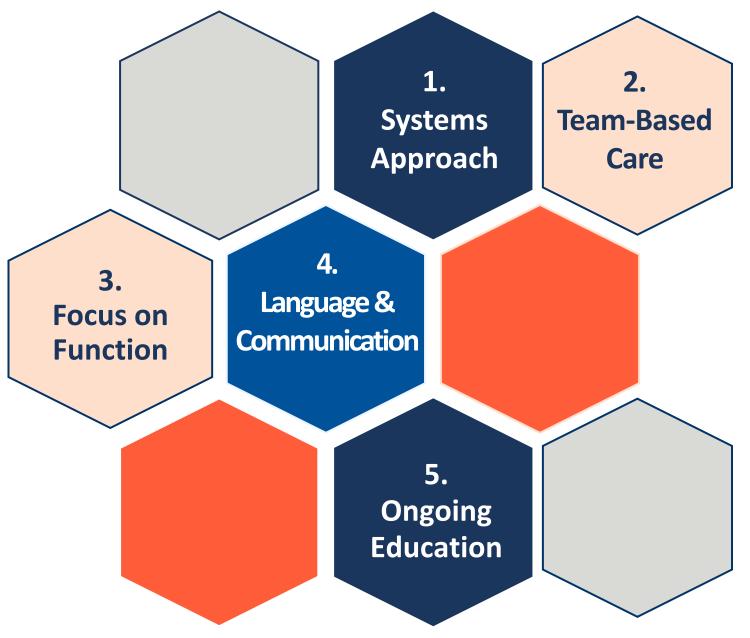
Session Wrap-Up, Questions



Office Hours and Interactive Discussion

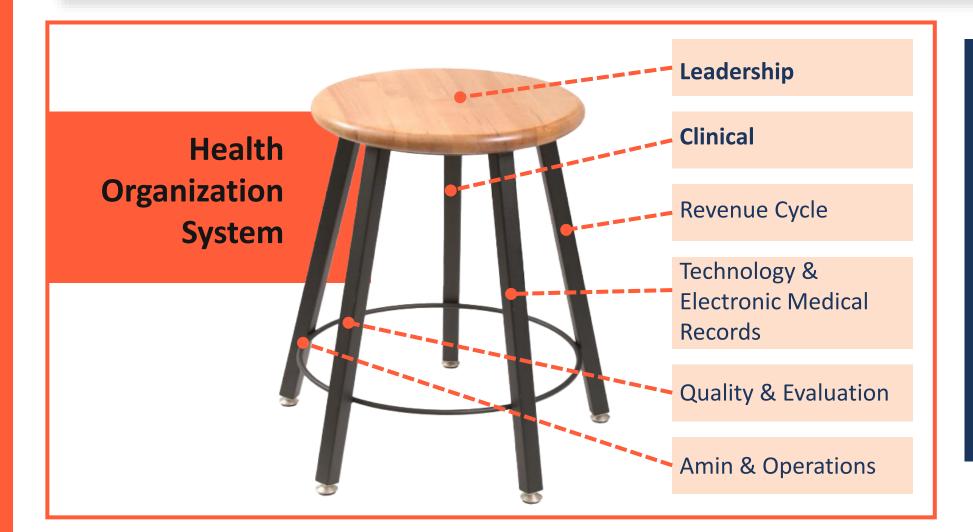
Foundations of Integrated Care

Combined,
these foundations
build a strong,
sustainable
integrated care
environment.





This Week We Focus on Clinical Systems

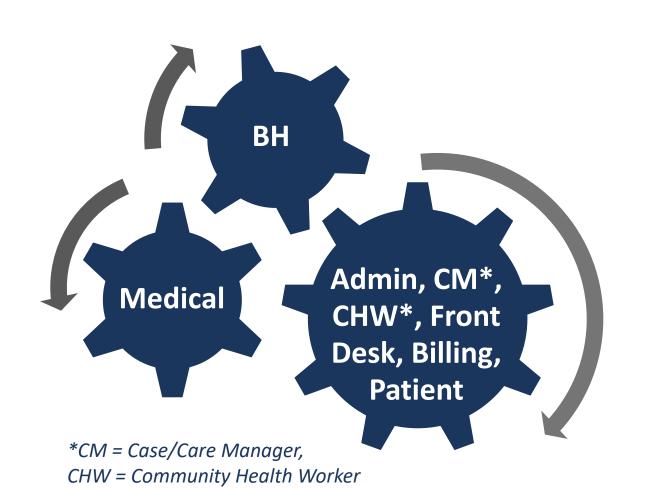


"Every system is perfectly designed to get the results it gets."

- W. Edward Deming



What Are Integrated Clinical Systems?



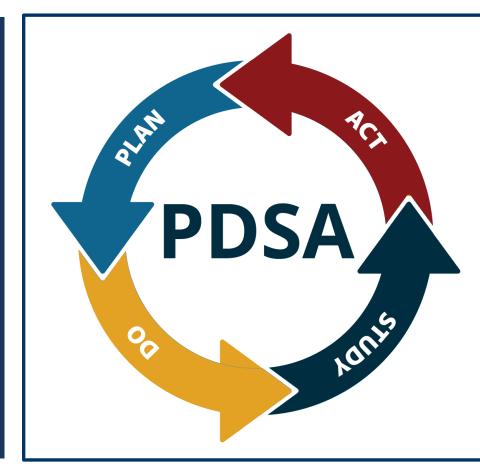
Effective, sustainable integrated care systems leverage all members of the care team with a strong focus on function over title and shared responsibility for patient care.

Is each member working to the highest capacity of their function?



Integrated Clinical Systems Reflection and Assessment

- Thinking of the 'legs' of your clinical system:
 - Primary care/medical
 - Behavioral health (BH)
 - Other clinical specialties (e.g., dentists, optometrists, dieticians, etc.)
 - Clinical support (e.g., peers, care managers, patient navigators, etc.)
- Which of your clinical systems 'legs' is the strongest?
 Why?
- Which one may need some support or reinforcement?
 Why?

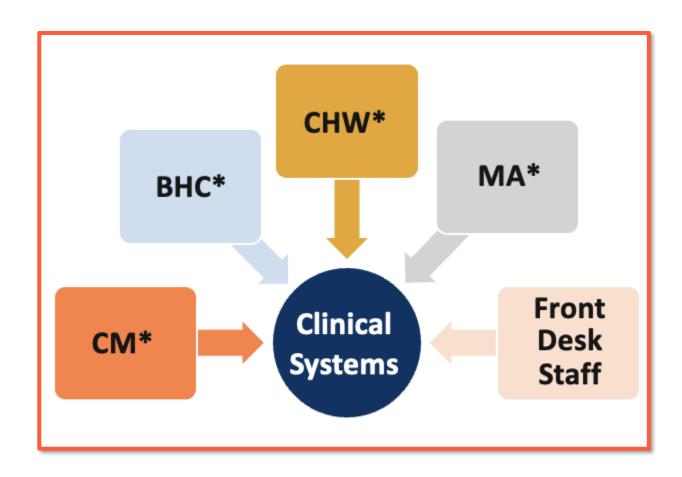




Integrated Clinical Systems: Focus on Function

Who on the team can be leveraged to support clinical systems?

- Implement brief interventions breathing exercises, screening, connecting to resources, and making referrals
- Conduct outreach to obtain results, reports, and/or updates from external agencies
- Follow up on treatment plan actions and goals
- Track appointment adherence
- Identify other community and organizational supports



*CM = Case/Care Manager, BHC = Behavioral Health Consultant, CHW = Community Health Worker, MA = Medical Assistant



Strategies to Support an Integrated Clinical System

Effective Integrated Clinical Workflow



Identify patients who would most benefit from BH support

- Populations of focus
- Screening tools and results
- Health databases



Engage patients in treatment/ handoff to care team



Provide treatment/brief interventions



Monitor and adjust care to meet changing patient needs



Document and communicate



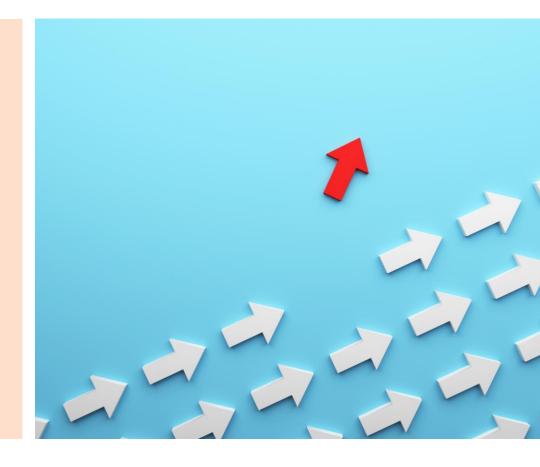
Assess and revise scheduling/workflow to fit patient and provider needs



Integrated Systems Clinical Workflow: Identifying Need

Identify patients who would most benefit from BH support

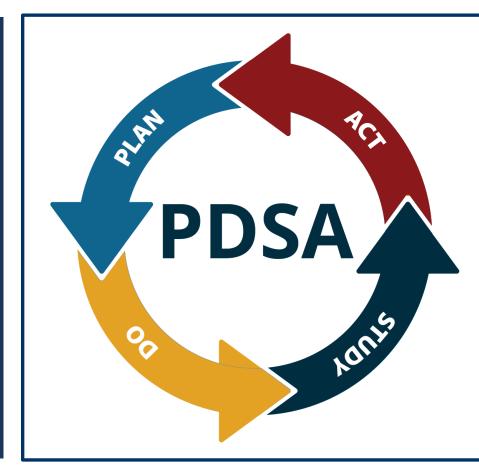
- Populations of focus
- Screening tools and results
 - Medical
 - BH
- Health databases
- Patient request
- Care team observations





Clinical Systems Workflow Reflection and Assessment

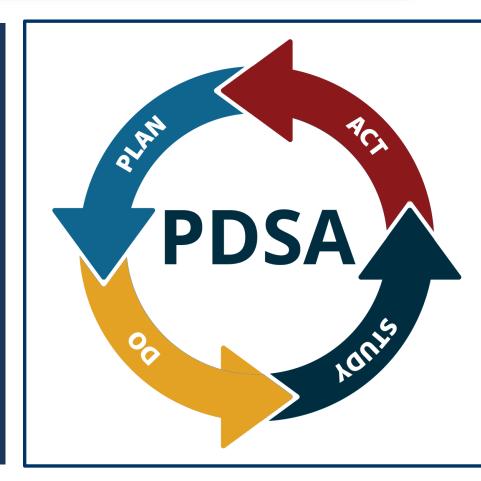
- From whose perspective is an integrated care clinical workflow designed?
 - Patient perspective
 - Provider perspective
 - Clinical support team perspective
- Which care team members within an integrated system inform the workflow?





BH Introduction and Handoffs Reflection and Assessment

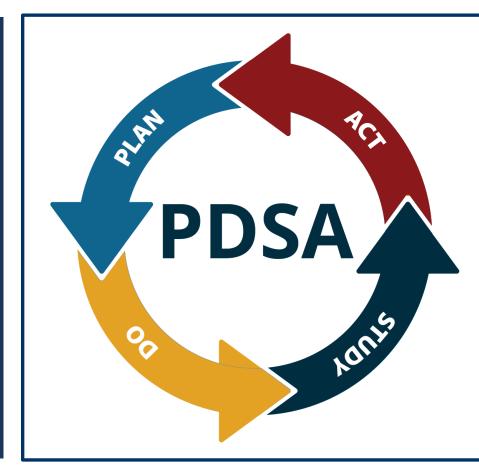
- Who, how, and when is BH introduced to the patient?
- What clinical pathways are established to identify which patients will receive referral to BH?
- How and between whom are medical and BH handoffs conducted?
- How can you leverage non-clinical support team members to optimize provider time spent with patients in billable encounters?





BH Service Provision Reflection and Assessment (1)

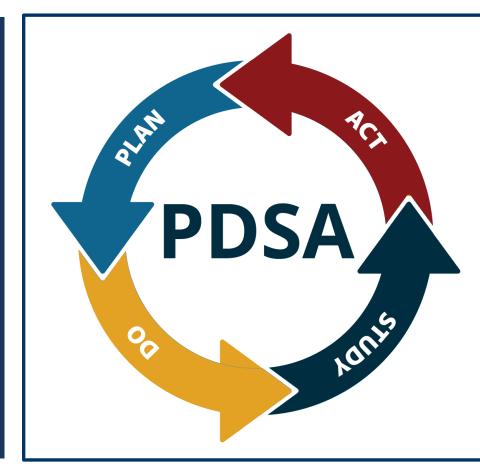
- Which interventions specifically require a behavioral health consultant (BHC)?
- Who can be trained to deliver brief interventions (e.g., breathing techniques for anxiety or hypertension)?
- Are BHCs providing 15- to 30-minute brief encounters?





BH Service Provision Reflection and Assessment (2)

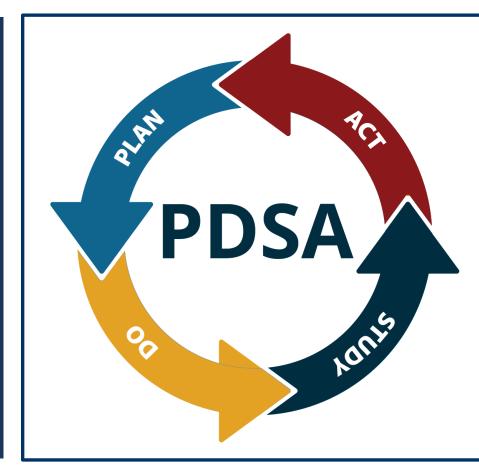
- What protocols and time protections are in place for BHCs to provide follow up and short-term treatment?
- Who on the care team can assist with referrals once a BHC identifies the need for a level-of-care escalation?
- What support is provided to the patient during this transition?





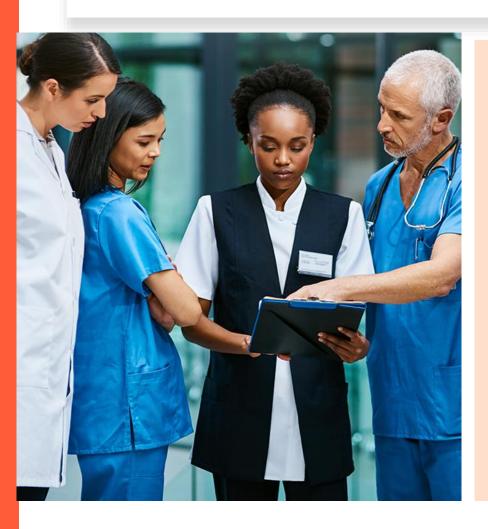
Collaborative Care Plan Reflection and Assessment

- Are care plans shared, reflecting all concerns and goals?
 - Medical
 - BH
 - Dietary
- Which team members are involved in care planning and how?
- What mechanisms are in place to monitor and adjust the care plan to meet evolving needs?





Integrated Clinical Systems Strategies: Communication Loop



Enhancing communication among team members

How does your care team collaborate around patient care?

- Verbal or written communication
- Huddles or team meetings
- Shared workspace
- Electronic health record
- Pre- and post-referral communication closing the loop
- Intentional scheduling practices to promote a team approach



Integrated Clinical Systems: What to Communicate

- What information is included when making a referral within the care team?
 - Diagnosis
 - Screening results
 - Current issue/concern warranting the referral yours and the patient's
 - Desired outcome
- How are results of a referral and description of interventions documented?
 - Does staff receive training on proper documentation that will optimize reimbursement?

Using communication tools efficiently and effectively improves patient care, facilitates collaboration, and enhances sustainability



Integrated Clinical Systems: Communication Follow Up

Communication within the team and with community providers:

- Who on the care team does, or could be trained to—
 - Make referrals within the care team?
 - Follow up on internal/external referrals
- How are patients included in the communication loop?
 - Whom do patients contact if they encounter challenges accessing referrals? Attending appointments? Following a treatment plan?
 - What mechanisms are in place for patients to report progress and successes with referrals?

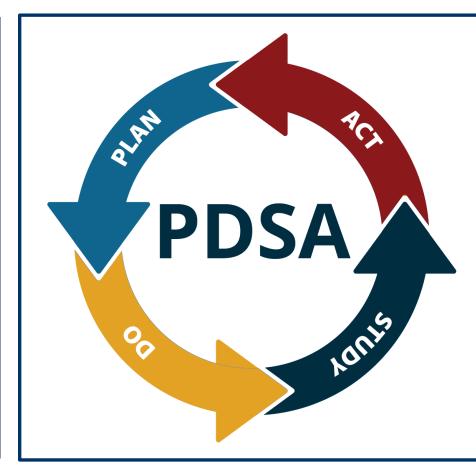




Communication Reflection and Assessment

In thinking about the communication pathways in your health center:

- What does your team do well?
- What could be improved?
- Are there new communication strategies you could adopt at your health center?





Training to Support Clinical Systems

Ongoing Training & Education **Supports Development** of an Integrated Care **Environment**

Training begins with the hiring process.

Develop & require onboarding training in your integrated care model.

Provide ongoing refresher trainings in integrated care for all staff, including communication and collaboration skill-building.

Support cross-clinical in-service opportunities.

The Rule of 7: A message must be received at least 7 times, in 7 different ways, to be "heard" and result in behavior change.



Resources/References

Agency for Healthcare Research and Quality. (2022, June). *Implementing the Plan for Integrating Behavioral Health in Your Ambulatory Care Setting*. The Academy. https://integrationacademy.ahrq.gov/products/playbooks/behavioral-health-your-ambulatory-care-setting.

See topics under "Preparing the Infrastructure in Your Setting"



Continuing Education (CE) Opportunity

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Health Center Satisfaction Assessment

We'd love your feedback on today's session!

Please take 2 minutes to complete the Health Center TA Satisfaction Assessment.

Thank you for your time!



https://www.surveymonkey.com/r/CoP1Session5



Accessing Training and TA Opportunities



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Thank you!

See you on Wednesday, September 24 2:00 p.m. to 3:00 p.m. ET



Office Hours Wednesday, September 10, 2025 3:00 p.m. to 3:30 p.m. ET

